

## Reports in the Earnings Estimates Folder

### Report Name

FIRST CALL Consensus Estimates  
 FIRST CALL Earnings Estimates Trends  
 I/B/E/S Standardized Unexpected Earnings  
 I/B/E/S Standardized Unexpected Earnings - Current  
 I/B/E/S Analysts Coverage - Wallflowers or Favorites  
 I/B/E/S Analysts Coverage - Wallflowers or Favorites - Current

### Report File Name

FCCONEST  
 FCTRENDS  
 IBSRPRS  
 IBSRSC  
 IBCOVG  
 IBCOVGC

**Note:** FIRST CALL and I/B/E/S earnings estimates are available with a separate subscription. For more information on this data, please contact your Standard & Poor's account representative.



## FIRST CALL Consensus Estimates (FCCONEST)

### Description

This report presents two quarters and two fiscal years of daily FIRST CALL consensus earnings estimates, analysts' recommendations and related investment data.

GENERAL ELECTRIC CO		FIRST CALL Consensus Estimates							
TICKER: GE									
SIC: 3600									
GICS: 20105010									
	Yr. Ago	Mean	Median	Standard	High	Low	Num of	Expected	Est.
	EPS			Dev.			Analysts	Rpt. Date	P/E
<b>Quarterly</b>									
Sep00	0.27	0.32	0.32	0.01	0.32	0.31	11	10/09/00	w 48.4
Dec00	0.31	0.36	0.36	0.01	0.37	0.35	10	01/22/01	w
Mar01	0.26	0.31	0.31	0.01	0.31	0.30	3	04/13/01	w
Jun01	0.34	0.40	0.40	0.01	0.40	0.39	3	07/13/01	w
<b>Annual</b>									
Dec01		1.47	1.47	0.01	1.50	1.45	11		
Dec00	1.07	1.27	1.27	0.01	1.29	1.27	11		44.9
		<b>Reported</b>							
	<u>Last Rpt. Qtr.</u>	<u>EPS</u>	<u>Mean</u>	<u>% Diff.</u>					
	Jun00	0.34	0.33	3.0%					
<b>Median LT Growth Rate</b>		= 15.0%							
<b>Estimates were last revised on:</b>		07/20/00		<b>Recommendation</b>		= 1.3			
				(1 = Buy, 3 = Hold, 5 = Sell)					
w	Will report in the week of								
w	Will report in the week of								
w	Will report in the week of								
w	Will report in the week of								

## FIRST CALL Earnings Estimates Trends (FCTRENDS)

### Description

This report presents two quarters and two fiscal years of FIRST CALL earnings estimate consensus trends and estimate revision momentum data to help you compare recent performance to expected performance.

FIRST CALL Earnings Estimates Trends for FEDEX CORP FDX				
<b>Industry:</b>	Air Freight			
<b>Recommendation:</b>	2.1 (1 = Buy, 3 = Hold, 5 = Sell)			
<b>LT Growth Rate:</b>	12.0			
<b>Estimates were last revised on:</b>	07/17/00			
		<b>Quarter 1</b>	<b>Quarter 2</b>	<b>Fiscal Year 1</b>
		Aug00	Nov00	May01
				May02
Number of Analysts		12	10	15
Implied P/E		17.8		15.7
				<b>Fiscal Year 2</b>
				May02
				10
<b>Consensus Trends</b>				
Current Mean		0.53	0.63	2.62
Mean 7 Days Ago		0.53	0.63	2.62
Mean 30 Days Ago		0.53	0.63	2.62
Mean 60 Days Ago		0.53	0.62	2.61
Mean 90 Days Ago		0.53	0.62	2.61
<b>Revision Momentum</b>				
Up Revisions Last 7 Days		0	0	0
Up Revisions Last 30 Days		1	1	1
Up Revisions Last 60 Days		1	1	4
Up Revisions Last 90 Days		1	1	4
Down Revisions Last 7 Days		0	0	0
Down Revisions Last 30 Days		0	0	0
Down Revisions Last 60 Days		0	0	2
Down Revisions Last 90 Days		0	0	2

## Analysts Coverage - Wallflowers or Favorites (IBCOVG)

### Description

This report presents I/B/E/S estimates of earnings, growth in earnings, and historical market data for a set of companies, sorted by the number of analysts that follow each stock.

#of	Currency of	Last	----IBES MEAN----	I/B/E/S ANALYSTS COVERAGE -	Growth from	Last Actual
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## WALL STREET'S WALLFLOWERS OR FAVORITES

Ticker	---Coef of Var--- FY1	---Coef of Var--- FY2	---Est 5 Yr Gro. Rt.--- Median	---Est 5 Yr Gro. Rt.--- Std Dev	Price	Implied P/E	Dividend Yield	Relative Price	Market Value
MRK	0	2	12	2	72	26	1.6	0.05	164,862
IBM	2	2	14	3	112	26	0.5	0.08	199,333
F5	4	7	8	3	47	8	4.3	0.03	56,101
GPS	2	3	20	3	36	24	0.2	0.03	30,489
GM	4	12	7	3	57	6	3.5	0.05	30,570
LIZ	1	1	12	3	39	11	1.2	0.03	2,151
HUM	6	9	13	4	7	14	0.0	0.00	1,227
S	1	2	10	2	30	7	3.1	0.02	10,533
MHP	1	2	12	1	59	25	1.6	0.04	11,572
UAL	5	10	10	3	54	6	2.3	0.04	2,779

## Analysts Coverage - Wallflowers or Favorites - Current (IBCOVGC)

### Description

This report presents current I/B/E/S estimates of earnings, growth in earnings, and historical market data for a set of companies, sorted by the number of analysts that follow each stock.

Ticker	Company Name	Fiscal Yr	YR	# of Analysts	Currency of IBES Data	Last Actual EPS	I/B/E/S ANALYST'S COVERAGE -			
							----IBES Mean--	----Growth from	Last Actual	FY2
							FY1	FY2	FY1	FY2
AOL	AMERICA ONLINE INC	Y01	06	40	IN U.S. \$	0.40	0.59	0.83	47	107
ORCL	ORACLE CORP	Y00	05	32	IN U.S. \$	0.69	0.91	1.10	32	59
YHOO	YAHOO INC	Y00	12	30	IN U.S. \$	0.28	0.47	0.58	68	107
MSFT	MICROSOFT CORP	Y01	06	27	IN U.S. \$	1.72	1.89	2.12	10	23
BMCS	BMC SOFTWARE INC	Y00	03	23	IN U.S. \$	1.76	1.40	1.87	-20	6
CA	COMPUTER ASSOCIATES INTL INC	Y00	03	21	IN U.S. \$	3.28	2.69	3.21	-18	-2
PSFT	PEOPLESOFT INC	Y00	12	20	IN U.S. \$	0.10	0.26	0.50	160	400
EDS	ELECTRONIC DATA SYSTEMS CORP	Y00	12	20	IN U.S. \$	1.92	2.27	2.63	18	37
ATHM	AT HOME CORP	Y00	12	16	IN U.S. \$	-0.07	-0.28	0.04	-300	157
CSC	COMPUTER SCIENCES CORP	Y00	03	15	IN U.S. \$	2.53	3.00	3.57	19	41
ADBE	ADOBE SYSTEMS INC	Y00	11	14	IN U.S. \$	1.51	2.06	2.47	36	64
CPWR	COMPUWARE CORP	Y00	03	14	IN U.S. \$	1.02	0.69	1.06	-32	4
CDN	CADENCE DESIGN SYS INC	Y00	12	13	IN U.S. \$	0.23	0.38	0.77	65	235
NETA	NETWORKS ASSOCIATES INC	Y00	12	13	IN U.S. \$	-0.45	0.98	1.19	318	364
UIS	UNISYS CORP	Y00	12	10	IN U.S. \$	1.56	1.08	1.40	-31	-10
JDEC	EDWARDS J D & CO	Y00	10	10	IN U.S. \$	-0.10	-0.04	0.34	60	440
PMTC	PARAMETRIC TECHNOLOGY CORP	Y00	09	9	IN U.S. \$	0.64	0.04	0.34	-94	-47
NOVL	NOVELL INC	Y00	10	9	IN U.S. \$	0.51	0.22	0.37	-57	-27
TSG	SABRE HLDGS CORP -CL A	Y00	12	6	IN U.S. \$	2.01	2.10	2.39	4	19
DASTY	DASSAULT SYSTEMES S A -ADR	Y00	12	5	IN U.S. \$	1.04	1.14	1.40	10	35
GLC	GALILEO INTERNATIONAL INC	Y00	12	4	IN U.S. \$	2.24	2.83	3.27	26	46
SE	7-ELEVEN INC	Y00	12	4	IN U.S. \$	0.95	0.95	1.03	0	8

## WALL STREETS WALLFLOWERS OR FAVORITES (CURRENT)

Ticker	---Coef of Var---		---Est 5 Yr Gro Rt---		Price	Implied P/E	Dividend Yield	Relative Price	Market Value
	FY1	FY2	Median	Std Dev					
AOL	3	8	50	16	53	90	0.0	0.04	122,479
ORCL	3	5	25	4	75	83	0.0	0.05	213,413
YHOO	2	3	50	19	129	274	0.0	0.10	70,693
MSFT	1	3	25	4	70	37	0.0	0.06	367,382
BMCS	5	11	25	4	19	13	0.0	0.03	4,609
CA	4	3	15	6	25	9	0.3	0.04	14,663
PSFT	8	12	20	4	22	84	0.0	0.01	6,020
EDS	1	3	15	2	43	19	1.4	0.04	20,050
ATHM	-7	175	50	14	14	-50	0.0	0.02	5,113
CSC	1	2	17	2	63	21	0.0	0.05	10,469
ADBE	1	2	20	11	115	56	0.1	0.08	13,760
CPWR	12	13	25	8	8	12	0.0	0.01	2,905
CDN	24	13	20	3	21	55	0.0	0.01	5,128
NETA	2	3	23	6	19	20	0.0	0.02	2,661
UIS	4	6	18	4	10	9	0.0	0.02	3,090
JDEC	-100	32	20	3	13	-317	0.0	0.02	1,404
PMTC	50	21	22	4	10	250	0.0	0.01	2,723
NOVL	32	43	20	4	9	43	0.0	0.01	3,073
TSG	0	2	14	1	24	12	0.0	0.02	3,154
DASTY	4	4	26	8	81	71	0.3	0.06	@NA
GLC	2	4	13	6	19	7	1.9	0.01	1,734
SE	4	1	20	@NA	13	13	0.0	0.01	1,316

## Standardized Unexpected Earnings (IBSRPRS)

### Description

This report presents I/B/E/S estimates of earnings, percent changes in estimates, and average estimates, sorted by the difference between actual and estimated earnings.

Ticker	Company Name	Currency of IBES Data	I/B/E/S STANDARDIZED UNEXPECTED EARNINGS (SUE)							
			%	Surprise \$	SUE IBES	FY1 Mean 1 Mo	%Change 3 Mo.	Price% 1 Mo.	Change 3 Mo.	Fiscal Year
CNH	CNH GLOBAL NV	IN U.S. \$	-11	-0.04	-0.8	-238	-189	-16	-42	Dec99
TKR	TIMKEN CO	IN U.S. \$	0	0.00	0.0	0	2	-4	-4	Jun00
CAT	CATERPILLAR INC	IN U.S. \$	3	0.03	0.7	-0	-1	1	-14	Jun00
IR	INGERSOLL-RAND CO	IN U.S. \$	3	0.03	1.5	-0	1	-2	-16	Jun00
MSM	MSC INDUSTRIAL DIRECT -CL A	IN U.S. \$	9	0.02	2.0	3	3	-13	30	May00
DE	DEERE & CO	IN U.S. \$	21	0.15	2.5	0	13	4	-4	Jul00
DOV	DOVER CORP	IN U.S. \$	10	0.06	3.0	3	4	13	-10	Jun00



Ticker	Last Qtr. EPS				Coef Var.	This Qtr. EPS		Close Mo. Price	Fiscal YR	FY1		
	Last Year	This Year	Last Mean	# Est		LastYR Actual	IBES Mean			IBES Mean	P/E	
CNH	-0.06	-0.29	-0.36	8	-14	0.42	-0.21	7.81	Y00	12	-0.55	-14
TKR	0.20	0.35	0.40	5	5	0.20	0.34	17.81	Y00	12	1.56	11
CAT	0.80	0.91	0.87	18	5	0.62	0.70	34.06	Y00	12	3.08	11
IR	0.95	1.14	1.10	18	2	0.81	0.94	39.25	Y00	12	3.97	10
MSM	0.18	0.24	0.22	7	5	0.14	0.18	18.19	Y00	8	0.77	24
DE	0.30	0.74	0.72	19	8	-0.13	0.60	38.56	Y00	10	2.02	19
DOV	0.44	0.67	0.61	10	3	0.58	0.65	45.81	Y00	12	2.54	18

## Standardized Unexpected Earnings - Current (IBSRPRSC)

### Description

This report presents current I/B/E/S estimates of earnings, percent changes in estimates and average estimates, sorted by the difference between actual and estimated earnings.

I/B/E/S SURPRISES - STANDARDIZED UNEXPECTED EARNINGS (SUE) - CURRENT										
Ticker	Company Name	Currency of IBES Data	%	Surprise \$	SUE IBES	FY1Mean 1Mo.	%Change 3mo.	Price 1Mo.	%Change 3 Mo.	Fiscal Month
DCX	DAIMLERCHRYSLER AG	IN U.S. \$	-14	-0.24	-1.5	-6	-9	1	-8	Dec99
OTRKB	OSHKOSH TRUCK CORP	IN U.S. \$	0	0.00	0.0	0	1	-5	8	Jun00
FSS	FEDERAL SIGNAL CORP	IN U.S. \$	0	0.00	0.0	-6	-5	20	-2	Jun00
NAV	NAVISTAR INTERNATIONAL	IN U.S. \$	1	0.02	0.3	-1	-1	15	2	Jul00
F	FORD MOTOR CO	IN U.S. \$	3	0.07	1.0	-1	0	8	-15	Jun00
PCAR	PACCAR INC	IN U.S. \$	6	0.12	1.1	-2	-2	12	-6	Jun00
GM	GENERAL MOTORS CORP	IN U.S. \$	5	0.15	1.9	1	2	-2	-39	Jun00
MNC	MONACO COACH CORP	IN U.S. \$	12	0.07	3.5	-6	-4	10	-9	Jun00

Ticker	—Last Qtr. EPS—			# Est	Coef Var.	—This Qtr. EPS—		Close Mo. Price	Fiscal	YR	—FY1—	
	Last Year	This Year	Last Mean			LastYR Actual	IBES Mean				IBES Mean	P/E
DCX	4.01	0.94	1.74	2	9	1.25	1.73	52.69	Y00	12	6.11	9
OTRKB	0.83	0.92	0.70	5	1	0.79	0.84	33.88	Y00	09	2.91	12
FSS	0.28	0.35	0.36	2	3	0.30	0.36	19.88	Y00	12	1.43	14
NAV	3.94	1.62	1.56	7	4	2.08	1.25	35.69	Y00	10	5.65	6
F	1.70	1.26	2.00	17	4	0.92	0.94	46.56	Y00	12	6.08	8
PCAR	1.78	1.72	1.86	8	6	1.85	1.24	44.56	Y00	12	6.17	7
GM	2.71	2.99	2.78	17	3	1.35	1.64	56.94	Y00	12	9.89	6
MNC	0.61	0.59	0.60	5	3	0.60	0.61	14.94	Y00	12	2.45	6

## Notes