

## Reports in the Sector & Industry Reports Folder

### Report Name

Annual Balance Sheet for a User-Defined Set  
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 Financial Summary (Including Industry Comparisons) - 5 Years  
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### Report File Name

CBSCMPOS  
 CISCMPOS  
 CBSCMAVG  
 CISCMAVG  
 CRATAVG  
 CSUMIIND  
 CSUMXIND  
 CSUMIING



## Annual Balance Sheet for a User-Defined Set (CBSCMPOS)

### Description

This report is a five-year balance sheet presentation for a user-defined set. Data for companies in the user-defined set is summed for each year. The number of companies in the set is presented below the statement for each year.

<b>COMPOSITE HISTORICAL ANNUAL BALANCE SHEET (\$ MILLIONS)</b>					
	<b>Most Recent Year</b>	<b>Year-1</b>	<b>Year-2</b>	<b>Year-3</b>	<b>Year-4</b>
<b>ASSETS</b>					
Cash & Equivalents	37,849.911	53,256.871	49,146.740	47,292.124	42,945.955
Net Receivables	123,875.568	131,492.900	116,405.549	92,235.823	84,605.358
Inventories	63,356.173	62,665.898	58,885.143	50,814.122	50,927.421
Prepaid Expenses	4,234.017	4,170.218	3,591.679	3,577.693	3,300.412
Other Current Assets	19,666.021	17,551.805	16,309.033	14,235.616	13,901.514
<b>Total Current Assets</b>	<b>248,981.599</b>	<b>269,137.547</b>	<b>244,338.047</b>	<b>208,155.319</b>	<b>195,439.226</b>
Gross Plant, Property & Equipment	1,098,644.293	1,094,382.343	1,047,080.681	948,708.972	908,934.241
Accumulated Depreciation	569,212.103	565,785.958	536,783.512	478,933.220	449,680.958
<b>Net Plant, Property &amp; Equipment</b>	<b>529,432.234</b>	<b>528,596.442</b>	<b>510,297.228</b>	<b>469,775.757</b>	<b>459,253.291</b>
Other Investments	25,151.810	22,918.924	19,236.308	14,623.983	13,929.149
Intangibles	14,248.209	10,091.093	8,565.163	5,859.427	5,231.750
Deferred Charges	4,718.124	4,463.706	4,008.998	3,095.694	2,846.088
Other Assets	18,636.262	16,308.556	14,544.408	12,591.226	11,464.189
<b>TOTAL ASSETS</b>	<b>906,766.967</b>	<b>898,844.051</b>	<b>844,395.283</b>	<b>754,243.634</b>	<b>726,428.279</b>
<b>LIABILITIES</b>					
Long Term Debt Due In One Year	12,949.748	14,840.239	13,595.972	10,264.779	11,309.550
Notes Payable	38,891.921	34,102.909	35,622.704	28,702.319	26,724.753
Accounts Payable	85,782.431	91,536.721	81,668.239	66,609.261	61,326.638
Taxes Payable	19,892.169	23,613.949	22,020.615	19,980.561	17,812.398
Accrued Expenses	24,053.946	23,554.756	21,767.953	25,484.006	25,444.524
Other Current Liabilities	54,691.603	51,990.238	49,075.868	31,092.270	28,814.532
<b>Total Current Liabilities</b>	<b>236,261.748</b>	<b>239,638.781</b>	<b>223,751.289</b>	<b>182,133.151</b>	<b>171,293.072</b>
Long Term Debt	105,752.840	107,623.745	115,467.294	107,665.352	104,564.734
Deferred Taxes	65,149.740	61,533.364	56,129.269	56,250.757	59,963.081
Investment Tax Credit	0.000	0.000	0.000	0.000	0.000
Minority Interest	18,138.926	19,326.519	18,421.756	13,718.912	11,800.270
Other Liabilities	86,215.237	89,168.569	83,998.933	73,730.457	68,902.623
<b>EQUITY</b>					
Preferred Stock - Redeemable	207.300	17.850	6.900	12.650	91.851
Preferred Stock - Nonredeemable	1,505.154	1,840.976	1,792.665	1,360.956	2,029.927
<b>Total Preferred Stock</b>	<b>1,712.454</b>	<b>1,858.826</b>	<b>1,799.565</b>	<b>1,373.606</b>	<b>2,121.778</b>
Common Stock	39,302.373	35,757.038	34,715.603	28,555.067	25,673.458
Capital Surplus	35,747.710	31,522.622	28,357.974	25,588.014	27,152.660
Retained Earnings	263,288.903	261,023.738	237,397.788	221,825.880	212,430.683
Less: Treasury Stock	21,056.727	27,338.187	27,435.640	25,227.421	25,066.342
<b>Common Equity</b>	<b>333,149.967</b>	<b>316,686.223</b>	<b>286,046.176</b>	<b>263,229.507</b>	<b>256,052.331</b>
<b>TOTAL EQUITY</b>	<b>395,248.484</b>	<b>381,553.070</b>	<b>346,626.759</b>	<b>320,745.084</b>	<b>309,765.176</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>906,766.967</b>	<b>898,844.051</b>	<b>844,395.283</b>	<b>754,243.634</b>	<b>726,428.279</b>
<b>Set Population Count</b>	<b>48</b>	<b>47</b>	<b>46</b>	<b>45</b>	<b>45</b>

## Annual Income Statement for a User-Defined Set (CISCMPOS)

### Description

The report presents annual income statement data for a user-defined set. Data for companies in the user-defined set is summed for each year. The number of companies in the set is presented below the statement for each year.

	COMPOSITE HISTORICAL ANNUAL INCOME STATEMENT (\$ MILLIONS, EXCEPT PER SHARE)				
	Most Recent Year	Year-1	Year-2	Year-3	Year-4
Sales	248,801.068	255,298.944	257,683.725	220,527.230	203,435.920
Cost of Goods Sold	155,391.737	157,466.850	155,713.945	134,865.046	121,734.706
Gross Profit	93,409.332	97,832.094	101,969.779	85,662.184	81,701.213
Selling, General, & Administrative Expense	63,675.553	66,149.863	68,649.648	63,040.365	63,516.859
Operating Income Before Deprec. Depreciation, Depletion, & Amortization	29,733.778	31,682.228	33,320.127	22,621.816	18,184.353
Operating Profit	12,508.224	13,213.824	14,883.364	13,157.373	13,643.467
Interest Expense	17,225.554	18,468.405	18,436.764	9,464.443	4,540.887
Non-Operating Income/Expense	2,070.447	2,485.852	2,915.314	3,154.471	3,433.698
Special Items	1,525.716	1,936.318	3,131.769	3,362.395	3,286.829
	293.122	-528.720	-2,685.927	-1,234.510	-8,965.303
Pretax Income	16,973.876	17,390.073	15,967.231	8,437.964	-4,571.364
Total Income Taxes	6,004.357	6,852.713	7,345.670	5,205.547	1,569.466
Minority Interest	304.903	405.009	216.213	23.583	137.828
Income Before Extraordinary Items & Discontinued Operations	10,664.616	10,132.351	8,405.348	3,208.777	-6,278.658
Preferred Dividends	55.500	55.500	98.906	94.650	47.000
Available for Common Savings Due to Common Stock Equivalents	10,609.116	10,076.851	8,306.442	3,114.127	-6,325.658
	22.349	23.128	31.283	33.671	32.092
Adjusted Available for Common	10,631.465	10,099.979	8,337.725	3,147.848	-6,293.566
Extraordinary Items	0.000	0.000	64.503	-79.861	-114.000
Discontinued Operations	0.000	0.000	0.000	0.000	0.000
Adjusted Net Income	10,631.465	10,099.979	8,402.228	3,067.913	-6,407.566
Earnings Per Share Basic - Excluding Extra Items & Disc Op	4.38	3.84	3.02	1.59	-2.12
Earnings Per Share Basic - Including Extra Items & Disc Op	4.38	3.84	3.04	1.56	-2.16
Earnings Per Share Diluted- Excluding Extra Items & Disc Op	4.29	3.78	2.99	1.58	-2.12
Earnings Per Share Diluted - Including Extra Items & Disc Op	4.29	3.08	3.01	1.54	-2.16
EPS Basic from Operations	4.31	4.03	3.87	1.73	0.18
Dividends Per Share	0.70	0.64	0.59	0.59	0.65
Set Population Count	7	7	7	7	7

## Average Annual Balance Sheet for a User-Defined Set (CBSCMAVG)

## Description

This report presents average aggregate balance sheet data for a user-defined set. The number of companies in the set is presented below the statement for each year.

AVERAGE COMPOSITE HISTORICAL ANNUAL BALANCE SHEET (\$ MILLIONS)					
	Most Recent Year	Year-1	Year-2	Year-3	Year-4
<b>ASSETS</b>					
Cash & Equivalents	1,105.793	1,041.423	1,092.302	963.102	900.754
Net Receivables	2,800.283	2,569.802	2,324.785	1,886.078	1,997.076
Inventories	1,367.805	1,289.054	1,251.524	1,121.413	1,223.017
Prepaid Expenses	157.923	126.408	136.545	134.439	151.648
Other Current Assets	384.165	342.624	330.411	307.553	267.245
<b>Total Current Assets</b>	<b>5,748.765</b>	<b>5,315.518</b>	<b>5,076.199</b>	<b>4,446.274</b>	<b>4,568.291</b>
Gross Plant, Property & Equipment	23,576.067	22,587.214	21,942.697	20,352.008	19,695.448
Accumulated Depreciation	12,175.486	11,671.826	11,159.719	10,083.526	9,563.525
<b>Net Plant, Property &amp; Equipment</b>	<b>11,400.582</b>	<b>10,915.390</b>	<b>10,782.978</b>	<b>10,268.482</b>	<b>10,302.969</b>
Investments at Equity	1,399.367	1,186.305	1,076.065	955.986	933.655
Other Investments	543.475	607.447	524.355	378.057	391.313
Intangibles	261.286	213.772	211.767	149.489	140.529
Deferred Charges	138.476	125.531	126.769	97.680	91.800
Other Assets	349.356	326.233	276.435	275.464	251.413
<b>TOTAL ASSETS</b>	<b>19,379.408</b>	<b>18,284.705</b>	<b>17,718.629</b>	<b>16,245.838</b>	<b>16,333.971</b>
<b>LIABILITIES</b>					
Long Term Debt Due In One Year	335.280	303.078	308.460	265.641	241.288
Notes Payable	822.407	734.071	828.490	627.081	615.973
Accounts Payable	1,939.775	1,787.918	1,609.796	1,372.197	1,461.842
Taxes Payable	498.353	490.753	459.475	389.385	445.138
Accrued Expenses	622.628	554.512	659.209	643.241	683.451
Other Current Liabilities	1,141.284	1,106.097	897.479	654.073	607.111
<b>Total Current Liabilities</b>	<b>5,208.495</b>	<b>4,845.808</b>	<b>4,639.192</b>	<b>3,929.623</b>	<b>4,013.533</b>
Long Term Debt	2,189.674	2,378.564	2,500.330	2,354.706	2,452.506
Deferred Taxes	1,357.989	1,236.873	1,245.872	1,346.243	1,400.027
Investment Tax Credit	0.000	0.000	0.000	0.000	0.000
Minority Interest	463.249	427.768	360.333	334.990	306.357
Other Liabilities	1,931.787	1,834.264	1,771.659	1,566.639	1,478.365
<b>EQUITY</b>					
Preferred Stock - Redeemable	4.411	0.380	0.150	2.016	1.900
Preferred Stock - Nonredeemable	33.012	38.922	42.881	46.194	45.008
<b>Total Preferred Stock</b>	<b>37.518</b>	<b>39.310</b>	<b>43.034</b>	<b>48.255</b>	<b>46.996</b>
Common Stock	820.992	807.327	792.770	675.457	618.229
Capital Surplus	758.038	695.445	660.866	612.010	666.486
Retained Earnings	6,224.429	5,698.810	5,473.803	5,147.447	5,133.182
Less: Treasury Stock	587.826	566.700	591.102	554.510	552.467
<b>Common Equity</b>	<b>7,059.563</b>	<b>6,463.432</b>	<b>6,150.032</b>	<b>5,807.860</b>	<b>5,913.138</b>
<b>TOTAL EQUITY</b>	<b>8,286.677</b>	<b>7,615.047</b>	<b>7,278.913</b>	<b>6,872.448</b>	<b>6,847.611</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>19,379.408</b>	<b>18,284.705</b>	<b>17,718.629</b>	<b>16,245.838</b>	<b>16,333.971</b>
<b>Set Population Count</b>	<b>47</b>	<b>47</b>	<b>46</b>	<b>45</b>	<b>45</b>

## Average Annual Income Statement for a User-Defined Set (CISCMVAVG)

### Description

This report presents five years of average aggregate income statement data for a user-defined set. The number of companies in the set is presented below the statement for each year.

	AVERAGE COMPOSITE HISTORICAL ANNUAL INCOME STATEMENT (\$ MILLIONS, EXCEPT PER SHARE)				
	Most Recent Year	Year-1	Year-2	Year-3	Year-4
Sales	20,591.035	19,419.341	17,615.061	16,315.611	15,847.510
Cost of Goods Sold	14,158.369	13,252.900	12,143.448	11,481.692	11,423.836
Gross Profit	6,432.666	6,166.441	5,471.613	4,833.919	4,423.674
Selling, General, & Administrative Expense	3,607.755	3,487.852	3,212.105	2,866.506	2,851.772
Operating Income Before Deprec. Depreciation, Depletion, & Amortization	3,740.960	3,537.572	3,109.612	2,675.105	2,286.740
	1,123.403	1,081.621	960.455	910.709	899.985
Operating Profit	2,601.070	2,431.623	2,130.893	1,797.611	1,435.982
Interest Expense	631.350	588.882	539.930	504.191	514.366
Non-Operating Income/Expense	251.656	213.134	188.973	150.614	118.728
Special Items	-78.945	-201.644	-71.307	-149.886	-212.924
Pretax Income	2,172.423	1,889.887	1,735.928	1,333.249	894.262
Total Income Taxes	750.213	655.822	610.478	457.337	332.301
Minority Interest	46.217	40.824	34.651	25.706	22.519
Income Before Extraordinary Items & Discontinued Operations	1,397.715	1,210.795	1,105.006	860.332	548.541
Preferred Dividends	15.451	21.849	26.131	27.603	24.536
Available for Common Savings Due to Common Stock Equivalents	1,382.264	1,188.946	1,078.875	832.729	524.005
	0.310	-1.097	1.525	2.537	2.469
Adjusted Available for Common	1,382.574	1,187.849	1,080.400	835.267	526.475
Extraordinary Items	-2.324	-5.349	-38.622	-107.873	-516.046
Discontinued Operations	16.262	5.610	5.710	-8.197	21.093
Adjusted Net Income	1,396.512	1,188.110	1,047.488	719.197	45.924
Earnings Per Share Basic - Excluding Extra Items & Disc Op	2.93	2.49	2.33	1.84	1.21
Earnings Per Share Basic - Including Extra Items & Disc Op	2.96	2.49	2.23	1.51	0.09
Earnings Per Share Diluted- Excluding Extra Items & Disc Op	2.88	2.43	2.29	1.88	1.21
Earnings Per Share Diluted - Including Extra Items & Disc Op	2.91	2.46	2.19	1.50	0.09
EPS Basic from Operations	2.97	2.87	2.46	2.05	1.49
Dividends Per Share	0.96	0.94	0.89	0.91	0.85
Set Population Count	100	100	100	99	99

## Average Annual Ratio Report for a User-Defined Set (CRATAVG)

## Description

This report presents six years of average ratio data for a user-defined set.

COMPOSITE AVERAGE ANNUAL RATIO REPORT (RATIO, EXCEPT AS NOTED)						
	Most Recent Year	Year -1	Year -2	Year -3	Year -4	Year -5
<b>LIQUIDITY</b>						
Current Ratio	1.16	1.17	1.23	1.28	1.28	1.19
Quick Ratio	0.75	0.73	0.76	0.79	0.79	0.73
Working Capital Per Share	-51,954.23	-30,531.65	-32,429.93	-18,474.00	6,502.29	2,258.05
Cash Flow Per Share	88,871.80	90,826.41	86,890.36	66,096.67	59,677.87	60,798.60
<b>ACTIVITY</b>						
Inventory Turnover	14.40	13.61	12.33	11.79	11.88	11.70
Receivables Turnover	10.73	10.59	10.85	11.22	10.90	10.27
Total Asset Turnover	1.35	1.32	1.21	1.18	1.19	1.24
Average Collection Period (Days)	43	42	41	40	41	43
Days to Sell Inventory	31	34	35	36	36	38
Operating Cycle (Days)	74	76	76	76	76	81
<b>PERFORMANCE</b>						
Sales/Net Property, Plant & Equipment	2.40	2.29	2.09	2.05	2.20	2.27
Sales/Shareholder Equity	3.65	3.88	4.69	2.12	-14.02	4.73
<b>PROFITABILITY</b>						
Operating Margin Before Depr (%)	5.43	12.87	13.44	12.26	10.72	10.78
Operating Margin After Depr (%)	-1.29	6.79	6.89	5.79	4.43	4.66
Pretax Profit Margin (%)	9.94	5.20	5.72	3.93	2.90	3.83
Net Profit Margin (%)	6.78	2.72	3.76	2.35	1.50	2.38
Return on Assets (%)	5.09	3.05	3.46	2.37	1.46	2.41
Return on Equity (%)	13.46	9.57	15.47	10.48	-6.34	10.04
Return on Investment (%)	8.74	6.82	5.96	4.30	3.33	4.31
Return on Average Assets (%)	5.25	3.63	3.57	2.47	1.37	2.50
Return on Average Equity (%)	14.24	14.00	-32.44	7.84	6.03	12.89
Return on Average Investment (%)	8.84	5.22	6.12	5.05	3.28	4.61
<b>LEVERAGE</b>						
Interest Coverage Before Tax	6.94	4.40	4.79	4.32	2.92	3.63
Interest Coverage After Tax	4.60	3.00	3.49	3.10	2.15	2.66
Long-Term Debt/Common Equity (%)	58.85	79.50	85.92	41.96	-204.35	90.63
Long-Term Debt/Shareholder Equity(%)	57.50	77.56	84.32	36.22	-211.22	89.28
Total Debt/Invested Capital (%)	45.01	35.17	46.01	45.84	44.49	42.92
Total Debt/Total Assets (%)	24.66	28.28	28.64	28.90	28.16	27.33
Total Assets/Common Equity	2.90	3.01	3.37	2.44	-1.71	3.24
<b>DIVIDENDS</b>						
Dividend Payout (%)	31.16	52.97	-122.96	134.78	56.42	77.42
Dividend Yield (%)	2.37	2.68	3.30	3.39	3.99	4.03

## Notes

## Financial Summary (Including Industry Comparisons) - 5 Years (CSUMIIND)

### Description

This report presents condensed financial statements, ratios, yearly percent changes, averages and growth rates for five years for a single company and its respective S&P industry group.

MINNESOTA MINING & MFG CO MMM CONVRT PAPER,PAPERBOARD,EX BOXES		5 - YEAR FINANCIAL SUMMARY (Including Industry Comparisons) (\$ Millions)					
<b>Balance Sheet</b>		<b>Y99</b>	<b>% Chg</b>	<b>Y98</b>	<b>% Chg</b>	<b>Y97</b>	<b>% Chg</b>
Current Assets		6,066.000	-4.0	6,318.000	2.4	6,168.000	-4.9
Current Liabilities		3,819.000	-12.9	4,386.000	10.1	3,983.000	5.1
Other Assets		7,830.000	-0.1	7,835.000	10.8	7,070.000	2.8
Total Liabilities		7,607.000	-7.4	8,217.000	12.4	7,312.000	3.3
Shareholders Equity		6,289.000	5.9	5,936.000	0.2	5,926.000	-5.7
<b>Income Statement</b>							
Sales		15,659.000	4.2	15,021.000	-0.3	15,070.000	5.9
Cost of Goods/Operations		8,030.000	1.6	7,907.000	2.6	7,710.000	6.8
Net Income		1,763.000	50.0	1,175.000	-44.6	2,121.000	39.0
<b>Statement of Changes</b>							
Operating Activities - Net Cash Flow		3,038.000	25.2	2,426.000	42.2	1,706.000	-22.8
Investing Activities - Net Cash Flow		-1,114.000	29.1	-1,572.000	-340.3	-357.000	71.7
Financing Activities - Net Cash Flow		-1,728.000	-118.7	-790.000	55.1	-1,759.000	-94.2
Dividends		901.000	1.6	887.000	1.3	876.000	9.1
Reduction of Long-Term Debt		179.000	38.8	129.000	-77.2	565.000	3,666.7
Capital Exp and Investments		1,106.000	-22.7	1,430.000	1.7	1,406.000	26.8
<b>Ratio Analysis (Ratio Except as Noted)</b>							
		<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>
<b>Leverage</b>							
Debt to Total Equity		0.42	0.44	0.52	0.52	0.42	0.43
Times Interest Earned		17.2	10.6	9.7	7.3	23.6	17.3
<b>Liquidity</b>							
Current Ratio		1.59	1.54	1.44	1.45	1.55	1.54
Cash Flow Per Share (\$)		6.48	5.50	5.00	4.29	7.39	5.81
<b>Activity</b>							
Operating Cycle (Days)		165	139	170	139	168	142
Fixed Asset Turnover		2.8	2.9	2.8	3.0	3.1	3.2
<b>Profitability</b>							
Return on Avg Total Assets (%)		12.57	10.44	8.86	8.17	15.95	14.52
Return on Avg Total Equity (%)		28.84	22.97	20.45	18.26	34.74	31.70
Profit Margin (%)		11.26	9.39	8.08	6.96	14.07	11.73
<b>Market Information</b>		<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>
Price Close *		97.88	88.21	71.12	63.94	82.06	74.23
Dividends Per Share (Exdate) *		2.24	1.83	2.20	1.73	2.12	1.75
Earnings Per Share *		4.39	3.78	3.01	2.53	5.14	4.40
EPS from Basic Operations *		4.26	3.74	3.78	3.20	3.94	3.48
Price-Earnings Ratio		22.29	23.36	23.63	25.26	15.97	16.87
Price/EPS from Basic Operations		22.98	23.58	18.82	19.96	20.83	21.31
Market Value **		39,023.839	74.30	28,586.845	72.19	33,212.542	76.97
Price to Book Value		6.21	541.36	4.82	314.10	5.60	407.06
* Industry figure represents weighted average industry item							
** Industry figure represents percentage of total industry known as: CONVRT PAPER,PAPERBOARD,EX BOXES							



Y96	% Chg	Y95	% Chg	5-Year Least Squares Growth Rate
6,486.000	1.4	6,395.000	-7.7	-2.12
3,789.000	1.7	3,724.000	3.3	2.40
6,878.000	-11.7	7,788.000	18.6	2.68
7,080.000	-3.0	7,299.000	7.9	2.83
6,284.000	-8.7	6,884.000	2.2	-2.39
14,236.000	5.8	13,460.000	-10.7	1.66
7,216.000	5.2	6,861.000	-14.2	1.48
1,526.000	56.4	976.000	-26.2	6.87
2,211.000	-2.2	2,260.000	17.2	6.56
-1,261.000	-4.4	-1,208.000	-3.2	@NC
-906.000	-0.6	-901.000	-21.8	@NC
803.000	1.6	790.000	6.2	4.06
15.000	-90.4	156.000	151.6	26.98
1,109.000	1.9	1,088.000	-5.2	2.52
<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>Average Ratio</b>
0.31	0.35	0.29	0.34	0.39
20.2	13.7	13.8	9.6	16.89
1.71	1.65	1.72	1.65	1.60
5.76	4.72	5.17	4.14	5.96
173	145	202	162	175.49
3.0	3.1	2.8	3.0	2.89
11.01	10.75	9.44	9.14	11.56
23.03	22.95	19.18	19.26	25.47
10.65	9.26	9.70	8.17	10.75
<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>5-Year Average Ratio</b>
83.00	74.38	66.37	59.44	80.09
1.92	1.65	1.88	1.63	2.07
3.63	3.28	3.11	2.81	3.86
3.63	3.27	3.31	2.98	3.78
22.87	22.70	21.34	21.17	21.22
22.87	22.77	20.05	19.96	21.11
34,597,388	81.54	27,791,412	83.05	32,642.41
5.51	390.10	4.04	234.14	5.23

## Financial Summary (Excluding Industry Comparisons) - 5 Years (CSUMXIND)

### Description

This report presents condensed financial statements, ratios, yearly percent changes, averages and growth rates for five years for a single company.

COLGATE-PALMOLIVE CO		5 - YEAR FINANCIAL SUMMARY				
TICKER: CL		(Excluding Industry Comparisons)				
SIC: 2844 PERFUME,COSMETIC,TOILET PREP		(\$ Millions)				
	Dec99	% Chg	Dec98	% Chg	Dec97	% Chg
<b>Balance Sheet</b>						
Current Assets	2,354.800	4.9	2,244.900	2.2	2,196.500	-7.4
Current Liabilities	2,273.500	7.5	2,114.400	7.9	1,959.500	2.9
Other Assets	5,068.300	-6.8	5,440.300	1.8	5,342.200	-3.4
Total Liabilities	5,589.400	-0.2	5,599.600	4.5	5,360.100	-8.6
Shareholders Equity	1,833.700	-12.1	2,085.600	-4.3	2,178.600	7.1
<b>Income Statement</b>						
Sales	9,118.200	1.6	8,971.600	-0.9	9,056.700	3.5
Cost of Goods/Operations	3,959.400	-2.0	4,041.700	-4.4	4,228.100	0.0
Net Income	937.300	10.5	848.600	14.6	740.400	16.6
<b>Statement of Changes</b>						
Operating Activities - Net Cash Flow	1,292.700	9.7	1,178.800	7.4	1,097.800	19.7
Investing Activities - Net Cash Flow	-331.500	5.8	-351.900	-4.3	-337.400	33.1
Financing Activities - Net Cash Flow	-940.100	-13.3	-830.000	-2.1	-813.000	-118.8
Dividends	366.000	5.9	345.600	3.7	333.400	12.6
Reduction of Long-Term Debt	491.000	-27.5	677.500	1.0	670.700	-42.4
Capital Exp and Investments	372.800	-4.3	389.600	-18.6	478.500	4.2
<b>Ratio Analysis (Ratio Except as Noted)</b>						
<b>Leverage</b>						
Debt to Total Equity	1.52		1.32		1.23	
Times Interest Earned	5.2		4.9		4.1	
<b>Liquidity</b>						
Current Ratio	1.04		1.06		1.12	
Cash Flow Per Share (\$)	2.21		2.01		1.79	
<b>Activity</b>						
Operating Cycle (Days)	113		108		106	
Fixed Asset Turnover	3.5		3.6		3.7	
<b>Profitability</b>						
Return on Avg Total Assets (%)	12.13		10.87		9.32	
Return on Avg Total Equity (%)	47.83		39.80		35.15	
Profit Margin (%)	10.28		9.46		8.18	
<b>COLGATE-PALMOLIVE CO</b>						
	<b>Dec99</b>		<b>Dec98</b>		<b>Dec97</b>	
<b>Market Information</b>						
Price Close	65.00		46.44		36.75	
Dividends Per Share (Exdate)	0.59		0.55		0.53	
Earnings Per Share	1.57		1.40		1.22	
EPS From Basic Operations	1.55		1.36		1.22	
Price-Earnings Ratio	41.40		33.05		30.12	
Price/EPS from Basic Operations	41.94		34.15		30.12	
Market Value	37626.09		27185.44		21712.12	
Price to Book Value	20.72		13.17		10.06	



## Financial Summary (Including GICS Industry Comparisons) - 5 Years (CSUMIING)

### Description

This report presents condensed financial statements, ratios, yearly percent changes, averages and growth rates for five years for a single company and its respective GICS industry group.

MINNESOTA MINING & MFG CO  
MMM  
Industrial Conglomerates

5 - YEAR FINANCIAL SUMMARY  
(Including Industry Comparisons)  
(\$ Millions)

Balance Sheet	Y99	% Chg	Y98	% Chg	Y97	% Chg
Current Assets	6,066.000	-4.0	6,318.000	2.4	6,168.000	-4.9
Current Liabilities	3,819.000	-12.9	4,460.000	112.9		

Y96	% Chg	Y95	% Chg	5-Year Least Squares Growth Rate
6,486.000	1.4	6,395.000	-7.7	-2.12
3,789.000	1.7	3,724.000	3.3	2.40
6,878.000	-11.7	7,788.000	18.6	2.68
7,080.000	-3.0	7,299.000	7.9	2.83
6,284.000	-8.7	6,884.000	2.2	-2.39
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2,211.000	-2.2	2,260.000	17.2	6.56
-1,261.000	-4.4	-1,208.000	-3.2	@NC
-906.000	-0.6	-901.000	-21.8	@NC
803.000	1.6	790.000	6.2	4.06
15.000	-90.4	156.000	151.6	26.98
1,109.000	1.9	1,088.000	-5.2	2.52
<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>Average Ratio</b>
0.31	3.24	0.29	3.01	0.39
20.2	6.9	13.8	5.8	16.89
1.71	0.11	1.72	0.13	1.60
5.76	1.37	5.17	1.23	5.96
173	458	202	442	175.49
3.0	3.2	2.8	3.2	2.89
11.01	3.39	9.44	3.37	11.56
23.03	22.82	19.18	20.24	25.47
10.65	8.39	9.70	8.01	10.75
<b>MMM</b>	<b>Industry</b>	<b>MMM</b>	<b>Industry</b>	<b>5-Year Average Ratio</b>
83.00	28.20	66.37	22.24	80.09
1.92	0.59	1.88	0.58	2.07
3.63	1.29	3.11	1.14	3.86
3.63	1.29	3.31	1.18	3.78
22.87	21.89	21.34	19.54	21.22
22.87	21.88	20.05	18.91	21.11
34,597.388	15.88	27,791.412	17.03	32,642.41
5.51	137.53	4.04	83.73	5.23

